

# Richard Nair

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## STATISTICIAN, LEADER, DATA SCIENTIST

Proven leader with extensive experience in highly technical fields, including IT, engineering, and Army Aviation. A skilled statistician and data scientist with a Master's Degree in Applied Statistics and a PhD in Statistics in progress. Innovative leader and motivator, able to garner the commitment of team members and stakeholders using leadership skills honed as an Army officer and a director in the private sector. Talented problem solver, capable of delivering solutions to complex problems in changing, fast-paced environments.

- Statistics
- Analytics
- Program Management
- Big Data
- Leadership
- Problem Solving

## PROFESSIONAL EXPERIENCE

**AstraZeneca**, Wilmington, DE

**2004-Present**

### **PMO Director, AstraZeneca Insourcing Program** (2014 – Present)

Director of a \$64M program to move IT services to new, internally staffed facilities in Chennai, India and Guadalajara, Mexico to build internal expertise and deliver \$18M in annual savings.

- Program received CEO award as one of the top projects in the company in 2015.
- Implemented a repeatable process to ensure the successful delivery of 84 service transition projects and insource 2500 full time roles by Dec 2016 (1700 onboarded to date).
- Developed and managed the program plan. Identified, tracked and resolved project dependencies, issues and risks within the program and those tied to other initiatives in order to deliver the program on schedule.
- Created and led a governance process which ensured projects stayed on schedule, delivered forecasted business benefits and conformed to agreed quality and cost estimates.

### **Director, Portfolio Management Office, USIS**, 2012 – 2014

Portfolio Manager of all IT projects supporting US Commercial Operations. Facilitated the delivery of over 60 projects per year, valued at over \$80M, through release management, resourcing, vendor management, and governance.

- Launched the PMO and built Portfolio Management, Resource Management and Vendor Management capabilities. Created and managed an integrated project delivery plan, managed dependencies and removed risks which improved coordinated delivery of projects for U.S. Commercial Operations and Commercial Analytics.
- Established governance processes that improved on time project delivery by 25%. This ensured projects stayed on track and delivered their intended benefits.
- Created PMO metrics and portfolio / resource analytics and reporting, including vendor scorecards and portfolio forecasting and trend analysis, which enabled decisions by key leaders.
- Trained in the use of SAS in deciling and forecasting in Commercial Analytics.

### **Director, Project Management, USIS** (2008 – 2011)

Led a team of 8 senior project and program managers and 6 contract project managers delivering all application development solutions to US Marketing and Sales operations. Responsible for all stages of project management, from business case to delivery.

- Developed and managed a comprehensive program plan and delivery schedule for all application development projects which reduced risk and reduced downtime of sales team.
- Managed the launch of the new US IT organization, including planning and delivering transition plans, training, and a town hall to formally introduce the organization.
- Implemented a project management methodology minimum, trained project managers and successfully delivered \$66M in projects annually.

**GTO Principal Project Manager (2006 – 2007)**

Global Program Manager for the development and rollout of a standard client based on MS Vista, Office 2007 and enabling products, and 70,000 new PC's in over 60 different countries.

- Managed a budget in excess of \$110 million, included 3 major vendors, leveraged a global team of over 100 personnel, and delivered annual savings of \$19 million.
- Delivered and obtained SET approval for program business case with a \$110m budget and \$19M in annual savings. Reduced initial program costs by 18%.
- Led RFP process and vendor selection of outsourcing partner to plan and develop the client image and conduct application testing and remediation. Oversaw the evaluation and selection of a global hardware vendor for AstraZeneca, to improve standardization, reduce hardware costs, and streamline support across the organization.

**TP&S Lead Project Manager (2004 – 2006)**

Managed IT infrastructure projects for US operations. Also responsible for portfolio management, resource management, and logistics for all infrastructure projects.

- Led the annual budgeting, business case, and project selection process. In one year evaluated 61 business cases and managed an \$8.7 million portfolio.
- Created portfolio management processes and governance to balance the portfolio based on value categories, risks, and project type.
- Established shared resource management processes for TP&S to improve resource utilization and reduce costs. Resource management generated \$786K in savings for TP&S. This became the basis for implementing global resource management in IT.
- Program Manager for a joint AZ-IBM program of 13 projects to reduce the cost and enhance the effectiveness and efficiency of IS services and reduce annual costs by \$5.5 million. Developed business cases for 4 follow on efficiency projects with potential annual savings of \$17.4M.

**Greencastle Associates Consulting, Malvern, PA****1999 – 2004****Senior Management Consultant**

Planned and implemented large-scale projects for clients, gathered customer requirements and expectations and translated these into viable solutions. Developed and analyzed complex business processes. Provided project management training and methodology development.

- Developed an in-depth project management methodology for AstraZeneca, which enabled IS to reduce project costs and duration while improving project benefits.
- Created and managed a Project Management Office for Exelon Energy to provide PM methodologies and coordination of delivery, improving project delivery times and costs
- Led 4 post-merger sourcing consolidation projects for Exelon, worth over \$1 million in annual savings. Led the implementation of a new billing software platform.
- Created and led project management training classes for Exelon Corporation. Developed and conducted project management and quality training classes for Greencastle employees.

**RELATED PROFESSIONAL / MILITARY EXPERIENCE**

**Project Management Instructor**, Pennsylvania State University, Great Valley, PA.

**Lead Design Engineering Project Manager**, GE Appliances, Louisville, KY

**Army Officer** (Captain), Blackhawk Pilot and combat veteran.

**EDUCATION / TRAINING**

**PhD in Statistics (expected completion: 2017)**, Temple University, Philadelphia, PA

**Master's in Applied Statistics**, Villanova University, Villanova, PA

**Master's of Business Administration**, Pennsylvania State University, Great Valley, PA

**Bachelor of Science, Mechanical Engineering (Aerospace)**, United States Military Academy, West Point, NY

**PMP Certification**, Project Management Institute, 2004 - Present