



What to do with your major in Finance...

Not sure what to do with your major? No worries! Linking a major to a career is a challenging process for many undergraduate students. Below you will find information to help you start the process.



Typical Entry-level Job Titles

Administrative Assistant
Associate Financial Analyst
Billing Coordinator
Business Banker
Commercial Insurance Agent
Claims Adjuster
Financial Associate

Jobs for Graduates with Experience

Financial Analyst
Business Analyst
Treasurer
Finance Manager
Financial Advisor

Overview of Typical Career Paths

Corporate Finance

Involves helping a firm obtain funding and analyzing its capital structure and allocation of resources to increase shareholder value. You could establish a career in Corporate Finance within companies of different sizes ranging from multinational corporations to smaller companies with growth potential.



Commercial Banking

Provides banking services to individuals, small businesses and large organizations. Commercial Banking is the most popular career path within the financial services industry. Some of the typical job options include: Credit Analyst, Loan Officer, Mortgage Baker, and Trust Officer. This career will lead you to interact with many different types of customers, as well as building your clientele.

Insurance

Insurance is a trillion dollar business that employs more than 3 million people in the United States alone. Within this career path you will assist clients to understand their insurance needs and help them with appropriate insurance policies that will suffice their necessities. Some of the top areas in insurance include auto, health, life and property and casualty insurance.



Real Estate

Some of the major areas in real estate include title insurance, mortgage banking, property management, and brokerage and leasing. Real estate can be a very interesting and challenging working environment.

**ENTRY-LEVEL JOB TITLES of RECENT FOX SCHOOL
UNDERGRADUATE FINANCE MAJORS**

A/R Supervisor
Accelerated Management Trainee
Account Analyst
Account Associate
Analyst
Analyst/Trader
Assistant Business Manager
Assistant Controller
Assistant Distribution Planner
Assistant Management Accountant
Assistant Marketing Director
Associate Auditor
Associate Research Analyst
Business Banker
Business Development Manager
Business Finance Manager
Business Operations Intern
Claim Examiner
Claims & Risk Management Intern
Client Associate
Client Delivery/Operations Analyst
Commercial Underwriter
Contract Specialist
Conversion Consultant
Disaster Recovery Planner Intern
District Executive
Documentation Specialist
Entry Level Analyst
Executive Team Lead - Guest Services
Financial Management Associate Program
Finance Analyst Development Program
Finance Associate
Finance Intern
Finance Services Representative
Financial and Contractual Analyst
Financial Leadership Development Program

Financial Management Analyst Program
Health & Benefits Analyst
Health Management Analyst Advanced
Insurance Underwriter/Service Coordinator
Internal Auditor
Internal Control Compliance Examiner
Internal Firm Services
Investor Services Advisor
Jr. Loan Officer
Junior Accountant
Junior Staff Consultant
Junior Underwriter
Law Clerk
Leasing Consultant
Logistics Analyst
Management Associate
Management Intern
Operations Analyst Program
Operations and Business Services Analyst
Private Banking-Associate Program
Private Wealth Banker
Processing Associate
Realtor
Registered Financial Marketing Associate
Regulatory Associate
Reinsurance Accountant
Retail Banking Intern
Retail Leadership Development Program
Retirement Plan Associate
Sales and Marketing Associate
Securities Lending Operations Analyst
Senior Associate Intern
Small Business Development Intern
Small Case Underwriting Intern
Tax Associate
Teller Manager

EMPLOYERS THAT HAVE HIRED FOX SCHOOL UNDERGRADUATE FINANCE MAJORS

Acre Mortgage
Aon Corporation
ARAMARK Corporation
AXA Advisors, LLC
Bank of America
CIGNA
Citigroup
Coldwell Banker
Creative Financial Group
Enterprise Holdings
Ernst & Young
Grant Thornton
HSBC
Johnson & Johnson Consumer
Companies
Johnson & Johnson-McNeil
JPMorgan Chase
KPMG
Lincoln Financial - Sagemark
Lincoln Financial Advisors
Lincoln Financial Group
Lockheed Martin
Mercer Human Resource Con-
sulting
Merrill Lynch
MetLife
Morgan Stanley
Northwestern Mutual Finan-
cial Network
Philadelphia Housing Authori-
ty
PricewaterhouseCoopers
Prudential Financial
SEI Investments Co.
Trion

Alloy Silverstein & Co.
Ameriprise Financial
Arthur Gallagher
BDP International
Bearoff & Company
BNP Paribas
Brown & Brown Insurance
Canon
Charming Shoppes, Inc.
Citizens Bank
City of Philadelphia
CNA
Comcast Cable Communications
Comcast Corporation
Commerce Bank--Insurance Services
Delavau LLC
Department of Veterans Affairs
ECBM Inc.
FXpress Corporation
GE Capital-Commercial Equipment Financ-
ing
GE Consumer Finance
General Electric
GlaxoSmithKline
GSA (U.S. General Services Administration)
NWJ Companies
PFPC
Smith Barney
State Street Corporation
Target Corporation
U.S. Department of Defense
UBS - United Bank of Switzerland
Vanguard Group
Wachovia
Wilmington Finance

Professional Finance Associations

American Bankers Association (ABA)

The American Bankers Association (ABA), which recently merged with America's Community Bankers, is the nation's largest bank trade association. It unites community, regional and money center banks and holding companies, as well as savings associations, trust companies and savings banks under one association that works to enhance the competitiveness of the nation's banking industry.

Affiliates of The American Bankers Association

Corporation for American Banking (CAB), ABA Education Foundation, ABA Marketing Network (ABAMN), ABA Securities Association (ABASA), American Bankers Insurance Association (ABIA), American Institute of Banking (AIB), Bankers' Association for Finance and Trade (BAFT)

Association for Financial Professionals (AFP)

The Association for Financial Professionals (AFP) in Bethesda, Maryland, serves more than 14,000 individual members in corporate treasury and financial management. AFP provides professional certification, continuing education, public policy research, development of industry standards, financial tools and publications, training and career development, and representation to legislators and regulators.

Financial Planning Association (FPA)

The Financial Planning Association (FPA) connects those who need, support and deliver financial planning. FPA's primary aim is to be the community that fosters the value of financial planning and advances the financial planning profession.

Financial Management Association (FMA)

The Financial Management Association International (FMA) was established in 1970 and has become the global leader in developing and disseminating knowledge about financial decision making. FMA's members include academicians and practitioners across the world.

Independent Community Bankers of America (ICBA)

The Independent Community Bankers of America (ICBA), the nation's voice for community banks, represents 5,000 community banks of all sizes and charter types throughout the United States and is dedicated exclusively to representing the interests of the community banking industry and the communities and customers we serve.

Independent Insurance Agents and Brokers of America (IIABA)

The Independent Insurance Agents & Brokers of America (IIABA) is a national alliance of 300,000 business owners and their employees who offer all types of insurance and financial services products. IIABA is a voluntary federation of state associations and local boards, with affiliates in every state and the District of Columbia.

Institute of Real Estate Management (IREM)

The Institute of Real Estate Management (IREM®) has been the source for education, resources, information and membership for real estate management professionals for nearly 75 years.

National Association of Personal Financial Advisors (NAPFA)

The National Association of Personal Financial Advisors (NAPFA) is the nation's leading organization of Fee-Only comprehensive financial planning professionals.

Extra Finance Links

<http://www.careers-in-finance.com/>

<http://accounting.smartpros.com/>

<http://www.cfp.net/>

<http://www.efinancialnews.com/>

<http://stats.bls.gov/oco/ocos003.htm> (Budget analyst)

<http://stats.bls.gov/oco/ocos010.htm> (Financial analyst)

<http://stats.bls.gov/oco/ocos018.htm> (Loan officer)



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