# THEODORE L. HILL, III (TL)

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## **EMPLOYMENT**

Professor (Instruction), Strategic Management Managing Director, Fox Management Consulting Practice Managing Director, Translational Research Center **Temple University Fox School of Business:** July 2001 to present

- **Teaching:** Ongoing co-design of and teaching in the Fox Management Consulting Practice. Development and teaching of the Fox Board Fellows course on Nonprofit Governance. Development and teaching of a social entrepreneurship seminar. Design and teaching of executive education and workshops. Design and facilitation of the DBA research workshop series in Philadelphia & Beijing.
- Service: Design of, sales for and leadership of the Fox Management Consulting Practice, Fox Board Fellows and the Translational Research Center and the Translational Research Center. Facilitated the redesign of the Center for Executive Education (December 2018-October 2020). Facilitated the redesign of the Fox MBA to a competency-led, experiential program, including a stint as Academic Director, Global MBA (Spring 2013 through Spring 2018). Various special projects, notably the Flinders University Collaboration (\$523,000).
- **Research:** Theory-focused research on organization design and governance, social legitimacy and political risk and social networks in innovation. Action research focused on experiential education, policy and the management of social ventures – especially the measurement of impact.

# **Associate Director, Community Economic Development Coordinator**

University Community Collaborative of Philadelphia: July 1999 to December 2003

Responsible for managing community economic development research projects, helping to conceptualize research and policy-related follow-up projects, building a community-university research network, providing technical assistance, writing grant proposals to expand the program, and helping to build a staff and infrastructure (including evaluation) for the UCCP. Co-conceived and co-wrote successful proposals to the Pew Charitable Trusts (\$400,000) and the William Penn Foundation (\$330,000).

# Co-Founder & Assistant Director, Innovation & Entrepreneurship Institute **Temple University Fox School of Business:** July 2000 to June 2001

Co-founded the Innovation & Entrepreneurship Institute, taking responsibility for program design, marketing materials, development of the Venture Fair, and workshop development and delivery. Also provided staff support for the Dean's economic development efforts.

# Co-founder & Director, Family Business Alliance

**Temple University Fox School of Business:** April 1997 to June 2000

Responsible for designing, launching and administering the Family Business Alliance, a support and learning community of family businesses and professionals dedicated to helping family business people understand and manage the interaction between family and business systems. Work included signing up sponsors, developing programming, developing the organization, coordinating stakeholders, marketing and person-to-person selling - as well as business consulting for family firms.

# **Management Consultant**

Temple University Small Business Development Center: August 1996 to June 2000

**Monthly Review Press:** 1995 to 1997

Engagements included financial analysis, business plan critiques, strategy formation, organization development, and turnarounds for sole proprietorships and family firms.

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# **Managing Director**

New Society Publishers: 1985 to 1997

- *General Management:* Handled personnel, strategy, business planning and systems design, such as hiring and training key staff; creating personnel policies and accountability systems; developing an organizational vision; strategic planning; budgeting; business planning; raising funds (loans and grants); inventing systems; developing strategic partnerships; managing both growth and contraction.
- *Editing:* Acquired and/or edited more than 30 titles, including half a dozen on "accountable economics". Developed an active rights department.
- Marketing: Oversaw trade and direct marketing, including: Packaging (covers and copywriting); negotiating and maintaining relationships with distributors, wholesalers and retailers; creating and mailing trade catalogs; managing sales representatives; managing inventory; designing campaigns; maintaining mailing list; prospecting for lists; writing copy; designing and producing catalogs; managing fulfillment and customer service; evaluating results; and creating press releases and flyers; developing and maintaining lists of reviewers, professors and professionals; organizing targeted mailings; follow-up; arranging author tours; finding unusual outlets for titles.
- *Financial Management:* Redesigned chart of accounts and cash flow management. Acquired and managed loans. Negotiated sale of company.
- *Production:* Managed all aspects of book production from copyediting through book design; typesetting; proofing; managing printers and freelancers; and acquiring new machines and programs.

### **Editorial Staff**

# Peace News Magazine: 1983-1984

As part of travel fellowship, worked as a member of the production and editorial board of this 75-year-old pacifist magazine.

## **Project Coordinator**

### **Providence Area Health Care Foundation: 1982-1983**

Co-conceived and co-wrote a successful \$500,000 Federal grant to provide peer support for immigrant, pregnant teens. Helped to design the training for the peer advocates, to create support materials, and to design and implement the research/ evaluation component of the project.

#### Varied Part-time Work: 1976-1982

Farm hand, carpenter, butcher's assistant, water company laborer, YMCA youth worker.

### **EDUCATION**

# **Temple University, PhD:** January 2011.

Dissertation: Longing to Belong: Identity & Organization Theory. Three linked essays that expand application of transaction cost logic by expanding the motivational base of cooperation to include identity self-interest as well as instrumental self-interest. Paper 1 lays out the theory and introduces democracy as a new organizational form; paper two presents an empirical test of the motivational continuum; and paper three uses a case study to elaborate the process dynamics of organizational evolution.

Recipient of the 2010 Harry A. Cochran Award for Student Research.

#### Temple University, MBA: 1998

Executive MBA projects included: Financial Projections for New Society Publishers; Statistical Comparison of Midwife and Doctor Outcomes at Pennsylvania Hospital; Analysis of Breakeven for Pennsylvania Midwifery Associates; Competitive Analysis of the Uniform Services Industry for ARAMARK; Licensing Plan for Cryptag RFID Device for BTDG; Analysis of Production Flows for FMC; Information Technology Plan for Temple SBDC; Stakeholder Analysis for the Family Business Alliance; Expansion Plan for La Fortaleza Physical Therapy Clinics.

## **Arnold Fellowship:** 1983-1984

The prototype for the national Watson Fellowship, the Arnold Fellowship supports one year of independent travel and study abroad. My focus was on contemporary examples of successful nonviolent action for

progressive social change. I spent four months in India visiting rural, Gandhian development organizations, and nine months in England working for the 50-year-old pacifist magazine *Peace News*.

### **Brown University, A.B. in Religious Studies:** 1983

Concentrated on the relationship between faith and reason in various belief systems, with a particular interest in nonviolence. Courses included graduate level work in religious studies and cell biology.

### **Miscellaneous Formal Learning Situations**

- Inside-Out Instructor Training, Wallingford & SCI Phoenix, April 2019.
- Continuing education in business consulting, including workshop presentations. E.g., valuation of privately held firms, family business dynamics, workouts & bankruptcy, market research, sources of venture capital, stock options, family business models, etc.
- Future Search, Search Net, Philadelphia, PA.
- Dozens of conferences on bioregionalism, sustainable communities, worker cooperatives, preschool education, organic farming, action research, and university-community collaboration including workshop presentations.
- Goddard Business Institute courses in financial management and leadership.
- Visiting Scholar, History and Sociology of Science and Technology Department, University of Pennsylvania, Philadelphia, PA.
- Typesetting training, Allied Linotype Company, NYC.

## **BOARDS & VOLUNTEER ACTIVITIES**

(None current)

- Harvest Local Foods Advisory Board 3 years.
- The Birth Center Board of Directors 3 years.
- Parent-Infant Center Board of Directors 3 years.
- New Society Educational Foundation Board of Directors 4 years.
- Old Pine Farm Land Trust Board of Directors 2 years.
- Mariposa Food Cooperative Secretary, 2 years. Financial systems revision, 1 year.
- Food Not Bombs Soup Kitchen co-founder and member, 1 year.
- Life Center Association Land Trust member, 18 years.

# REFEREED PUBLICATIONS

# Business

- Onuklu, Atilla, Hill, TL, Darendeli, Izzet & Genc, Omer, 2021. Poison or Antidote: How Subnational Informal Institutions Exacerbate and Ameliorate Institutional Voids. *Journal of International Management, 27*(1): ahead of print. Online publication date 27 November 2020. doi: 10.1016/j.intman.2020.100806. Print publication due March 2021.
- Darendeli, Izzet, Hill, TL, Rajwani, Tazeeb, Cheng, Yunlin. Surviving the Arab Spring: Socially Beneficial Product Portfolios and Resilience to Political. *Multinational Business Review*, Vol. ahead-of-print, No. ahead-of-print. Online publication date 28 September 2020. doi 10.1108/MBR-11-2019-0156.
- Mudambi, Ram, Meoloud, Tah Ahmed, Hill, TL. 2019. The Metropolitan Effect: Colonial Influence on the Internationalization of Francophone African Firms. *Management and Organization Review*, 15(1): 31-53. Published online November 2018 doi: 10.1017/mor.2019.3. Print publication, March 2019.
- Hill, TL & Zach, Florian. 2017. (October). Network, knowledge and relationship impacts on innovation in tourism destinations. *Tourism Management*, 62: 196-207. Published online April 2017 doi: 10.1016/j.tourman.04.001. Print publication, October 2017.
- Hill, TL & Darendeli, Izzet. 2016. Uncovering the complex relationships between political risk and MNE firm legitimacy: Insights from Libya. *Journal of International Business Studies*, 47 (1): 68-92. doi: 10.1057/jibs.2015.27. Print publication, January 2016.

- Hill, TL & Scott, Jonathan. 2015. Knows My Business: The Association between Preference for Relational Governance and Owners' Choice of Banks. *Journal of Small Business Management*, *53* (Issue Supp. 1, 10/2015): 174-192. doi: 10.1111/jsbm.12193. Special issue published 18 September 2020 (only online).
- Hill, TL, Feinberg, Susan & Darendeli, Izzet Sidki. 2015. An institutional perspective on nonmarket strategies for a world in flux. In Lawton, Thomas C. & Rajwani, Tazeeb, eds., *The Routledge Companion to Non-Market Strategy*. (NY: Routledge): 29-46. Print publication, April 2015.
- Hill, TL & Darendeli, Izzet. 2013 Delicate diplomacy: Lessons from Libya about balancing political and social legitimacy. *Academy of Management Best Paper Proceedings*.
- Hill, TL & Pahl, Jon. 2013. Social entrepreneurship as a catalyst for practical social justice. In Kim, Heon, editor, *A Just World: Multi-disciplinary Perspectives on Social Justice* (Newcastle upon Tyne: Cambridge Scholars Publishing): 39-52.
- Hill, TL & Mudambi, Ram. 2010. Far from Silicon Valley: how emerging economies are reshaping our understanding of global entrepreneurship. *Journal of International Management*, 16 (4): 321-327.
- Yoo, Y. & Hill, TL. *Managing Open Innovation: How and What to Open, The iBit Report*, Temple University Fox School of Business. February, 2010.
- Hill, TL, Kothari, Tanvi & Shea, Matt. 2010. Patterns of meaning in the social entrepreneurship literature: semantic network analysis insights. *Journal of Social Entrepreneurship*, 1 (1): 5-31. Published online 22 March 2010 doi: 10.1080/19420670903442079.
- Hill, TL, 2007. Longing to belong: expanding the market-hierarchy-clan taxonomy to include new organizational types. *Academy of Management Best Paper Proceedings*.
- Malach-Pines, Alaya, Haim Levy, Agnes Utasi, TL Hill. 2005. Entrepreneurs as cultural heroes: a cross-cultural, interdisciplinary perspective. *Journal of Managerial Psychology*, 20 (6): 541-555. doi: 10.1108/02683940510615460. August.
- Zimmerman, Monica, Denise Dunlap, Robert D. Hamilton, III, TL Hill, Elisabeth A. Chapman. 2002. David vs Goliath: strategic behavior of small firms in consolidated industries. *Journal of Small Business Strategy*, 13 (2) Fall/Winter: 56-74

## **Education**

- Hill, TL, Lambert, Sheri & Ready. 2021. APY Art Centre Collective: Taking Indigenous Art to the City. Ivey Publications. Accepted for publication 26 November 2020. Publication date 4 March 2021. 9B21M019.
- Blau, Gary, Hill, TL, Cannon, Maureen. 2021. Exploring the relationships between nonprofit management education and career impact: Scale development and comparison, *Journal of Education for Business*, 96(1): 22-30. Published online 18 March 2020, doi: 10.1080/08832323.2020.1738990. Print, January 2021.
- Blau, Gary, Hill, TL, Nash, David, Paris, Dennis. 2020. Live problems v. live clients: Which is most effective for perceived learning of MBA-level marketing concepts? Accepted for publication in *Journal of Education and Development*, 4(3): 46-53. Published online November 2020, doi:10.20849/jed.v4i3.806. Print version December 2020.
- Hill, TL, Andersson, Lynne, DeWhitt, Becca, Thanh, Claire. 2019. The Inside-Out Prison Exchange Program: Impact on Stakeholders. Ivey Publishing. Publication date 9 August 2019. 9B19M084.
- Nash, Dave, Hill, TL & Anthony, Marilyn. 2018. Experiential learning for MBAs: Are we closing the business competency gap? *Journal of Business, Economics and Technology, 21*(1). Spring. Print version available 18 July 2018.
- Nash, Dave, Anthony, Marilyn & Hill, TL. Experiential learning for MBAs: Are we closing the business competency gap? NABET 2017 Conference Proceedings, May 2018.
- Blau, Gary, Hill, TL, et al. 2016. Correlates of graduating with a full-time job versus a full-time job consistent with major. *College Student Journal*, *50* (3): 355-360. Print publication September 2016.

- Blau, Gary, Hill, TL, et al. 2016. Testing the relationship of gender and business major to professional development behaviors and expected employment. *Journal of Education for Business*, 91 (5): 274-279. Print publication June 2016.
- Hill, TL & Barbara Ferman. 2004. The challenges of agenda conflict in higher-education-community research partnerships: Views from the community side. *Journal of Urban Affairs* 26 (2): 241-257.

# Google Scholar Citation Count

[as of 12 April 2021]

	All	<b>Since 2016</b>
<u>Citations</u>	726	479
<u>h-index</u>	8	8
i10-index	8	8

### **WORKING PAPERS**

- Hill, T. & Mudambi, R. 2021. Surviving Populist Backlash: How Multinationals can Invest Locally to Thrive Globally. Accepted for publication in the Fox Supplement to *Management Business Review* due for July publication.
- Hill, T. Svystunova, L. Du, X. Orchestration without a Conductor: Identifying the Micro-Level Mechanisms of Shared Governance in a Global Inter-Organizational Network. Targeted to *Journal of World Business*, May 2021.
- Onuklu, Hill, Darendeli, Mudambi. Blockchain and governance. Institutional Harmonization and International Connectivity in Innovation. Targeted to *Journal of International Business Studies*, June 2021.
- Onuklu, Hill, Dhanaraj. Blockchain and governance. Targeted to Academy of Management Review.
- Hill, TL & Zach, Florian. Tourism Innovation Partnerships. Targeted to Annals of Tourism.
- Blau, Gary Cannon, Maureen, Hill, TL. Developing Governance Awareness & Skills in MBAs: Fox Board Fellows. Targeted to *Academy of Management Learning and Education*.
- Tandon, Vivek. Hill, TL & Mudambi, Ram. A century of innovation in Rohm & Haas: The evolution of selection logics within the firm. Targeted to *Business History Review*.
- Spinnenweber, K. Hill, TL, Allatta, J., Slade, Kerry. Safety Preparedness and Project Performance.
- Hill, TL, Mudambi, Ram & Hamilton, Robert D., III. Longing to belong: the governance of knowledge-intensive organizations.

# **REPORTS**

### **Policy**

Recipient of the Fox School of Business 2019 Award for Excellence in Policy Research. December 2019.

Pennsylvania Agriculture: A Look at the Economic Impact and Future Trends. Fox Management Consulting and Econsult Solutions. January 2018.

 $\underline{\text{http://www.agriculture\_pa.gov/Documents/PennsylvaniaAgriculture\_EconomicImpactFutureTrends.pdf} \ (Accessed, December 2018.)$ 

- Tourism Innovation Networks for Four Destinations: Cape May, NJ; Eastern Shore of Virginia; Elkhart County, IN and Porter County, IN, TL Hill & Florian Zach. Prepared for the CVBs of each destination and presented at a workshop at Temple University. March 2012.
- A Vision for Growing the Life Sciences Economy in the Greater Philadelphia Region, Tammy Heesakker and Ruslan Horblyuk, under the supervision of TL Hill. Prepared for the Greater Philadelphia Chamber of Commerce and Innovation Philadelphia, with support from Cephalon, Inc. April 2004.
- Philadelphia Made: Promoting the City's Manufacturing and Consumable Producer, Michael Cunningham, Dan Dougherty & Anjali Oberoi, under the supervision of TL Hill. Prepared for the Philadelphia Made Working Group with support from the Urban Industry Initiative of the Philadelphia Department of Commerce. June 2004.

Summary Recommendations: New Economy Transition Team Findings & Recommendations. TL Hill, Frederic Murphy, M. Moshe Porat. Presented to Mayor John F. Street, February 2000.

# Corporations & Organizations

- How and What to Open: A Framework for Managing Open Innovation Strategy, Youngjin Yoo & TL Hill. Prepared for the Consumer Healthcare Division of GSK. June 2009.
- Professional Development Training & Evaluation Services, Alyssa Cox & Shannon Cohen, under the supervision of TL Hill. Prepared for the Temple University Urban Education Collaborative. June 2007.
- Follow Me to Fifth Street: Prospects for Revitalizing the North 5<sup>th</sup> Street Commercial Corridor, Meghen Duggins, TL Hill and John Stapleford with Darlene Atta, Michal Gomez, Angel Perreira & Miguel Vasquez. Prepared for Nueva Esperanza Community Development Corporation and the Philadelphia Department of Commerce, March 2004.
- Bolstering the Breeze: Towards a Strategy for Revitalizing the Point Breeze Avenue Commercial Corridor, TL Hill with Darlene Atta, Dan Dougherty, Michal Gomez, Eric Hsu & Eliza Wu. Prepared for Point Breeze Community Development Coalition & Philadelphia Department of Commerce, September 2003.
- Weavers Way Accountability Committee Report, Roger Ashodian, Susan Beetle, Jim Feldman, TL Hill, Stuart Katz and Nancy Weinman. Prepared for the Board of Directors and membership of the Weavers Way cooperative. July 2003.
- Potential Businesses for the Norris Square Community, John Stapleford, Cynda Clyde & TL Hill. Prepared for the Norris Square Civic Association. June 2002.
- Land Use along North Fifth Street. TL Hill, Rafael Corredoira, Nilsa Pena & Jean-Pierre Engelbert. Prepared for Nueva Esperanza. June 2001.
- Point Breeze Neighborhood Plan. TL Hill. Prepared for the Point Breeze Community Development Coalition and the City of Philadelphia's Neighborhood Transformation Initiative. June 2001.
- Demand for Financial Services in Point Breeze. TL Hill, Dan Shah, et al. Prepared for the Point Breeze Community Development Coalition. December 2000.
- US Small Business Facts, Figures and Trends. TL Hill. Prepared for Advanta Corporation, March 2002.
- Evaluating Social Change Organizations and Processes: A Report to the Bread and Roses Foundation. TL Hill, Barbara Ferman, Jennifer Kurek & Juris Milestone. November 2000.

### ACADEMIC CONFERENCE PRESENTATIONS

### Business

- Hill, T. Svystunova, L. Du, X. Leap of faith: Boundary spanning and resource mobilization mechanisms for social movement internationalization. 36<sup>th</sup> EGOS Colloquium, July 2020, Hamburg. (virtual)
- Darendeli, I. Hill, T. Rajwani, T. Cheng, Y. Surviving the Arab Spring: Political Shocks, Social Legitimacy and Resilience. AIB Annual Meeting, July 2020, Miami, FL. (virtual)
- Darendeli, I. Cheng, Y. Hill, T. Rajwani, T. Building Resilience through Public Works Evidence from the Arab Spring. AOM Annual Meeting, August 2018, Chicago, IL.
- Darendeli, I., Hill, T., Genc, O., Onuklu, A. (presenter). Home and Away: Home Region Interconnections that Enhance SME Export Performance. Academy of International Business Annual Meeting. June 2018. Minneapolis, MN.
- Darendeli, I. Cheng, Y. Hill, T. Rajwani, T. Exposure to Political Shocks and Building Legitimacy through Choice of Project for Resilience. Strategic Management Society. October 2017, Houston, TX.
- Kyser, Diana and Hill, TL. Through the Looking Glass: Company Culture as a Reflection of Founder Personality in Entrepreneurial Organizations. 6<sup>th</sup> International Engaged Management Scholarship Conference, September 2016, Paris.
- Co-chair with Ram Mudambi, of The Power of Words in Entrepreneurship plenary at the August 2014 Academy of Management Conference, Philadelphia, PA.

- Hill, TL & Darendeli, Izzet Sidki. Look Beyond Politicians: The Importance of Multilateral Sources of Power and Legitimacy in Emerging and Transitional Contexts. An invited presentation for the Plenary Panel of the Academy of International Business NE Conference, Hartford, CT, October 2013.
- Hill, TL & Darendeli, Izzet Sidki. Delicate Diplomacy: Insights from Libya for MNEs about Balancing Political and Social Relations within Host Countries. Accepted for presentation at the Academy of Management, Orlando, Florida, August 2013.
- Hill, TL & Darendeli, Izzet Sidki. Delicate diplomacy: Lessons from Libya about balancing political and social legitimacy. Academy of International Business, Istanbul, Turkey, June 2013.
- Hill, TL & Darendeli, Izzet Sidki. Effect of Government Legitimacy on MNE-Host Country Government Political Strategies in Transitional Contexts. Paper presentation at Strategic Management Society Annual International Conference, Prague, October 2012.
- Hill, TL & Pahl, Jon. Social entrepreneurship as a catalyst for practical social justice. A Just World Conference, Holy Family University, Philadelphia, PA, March 2012.
- Hill, TL & Mudambi, Ram. Guilds and organizational change: Contested logics in the management of innovation at Rohm and Haas. Roundtable presentation at the Academy of Management Annual Meeting, San Antonio, August 2011.
- Hill, TL, Kothari, Tanvi & Shea, Matt. Patterns of meaning in the social entrepreneurship literature: semantic network analysis insights. Paper presentation at the Academy of Management Annual Meeting, Chicago, August 2009.
- Black, Janine & Hill, TL. The rise and Fall of Joseph Cassey: how environmental munificence and social networks enhance and constrain minority entrepreneurship. Babson Entrepreneurship Research Conference, June, 2009.
- Hill, TL. A contextual model of the process of tacit knowledge flow through multinational corporations. Academy of Management Annual Meeting, Anaheim, August 2008.
- Hill, TL, Kothari, Tanvi & Shea, Matt. The emergence of social entrepreneurship as a research domain: implications for entrepreneurship theory. Babson Entrepreneurship Research Conference, June, 2008.
- Hill, TL. Longing to belong: expanding the market-hierarchy-clan taxonomy to include new organizational types. Paper presentation at the Academy of Management Annual Meeting, Philadelphia, August 2007. Nominated for Best Paper.
- Bender, G.M. & Hill, TL. The entrepreneurial process: the interplay of social competence, opportunity recognition and success as an entrepreneur. USASBE Conference, Orlando, Florida, January 2007.
- Hill, TL & Andersson, Lynne. Shady groves, black ties & pandering prayers: elite social clubs & corporate-government relations. International Association for Business & Society, Merida, Mexico, March 2006.
- Hill, TL & Washington, Michelle. Breaching the investment barrier in the inner city: towards a theoretical model of how social networks guide the glow of investment in entrepreneurial opportunities," Babson/Kauffman Entrepreneurship Conference, Glasgow, Scotland, June 2004. Published in *Frontiers of Entrepreneurship Research: Proceedings of the Twenty-fourth Annual Entrepreneurship Research Conference*. Shaker A. Zahra et al, editors: p 570.
- Hamilton, Robert D., III, Zimmerman, Monica, Hill, TL, Dunlap-Hinkler, Denise & Chapman, Elisabeth A. David vs Goliath: strategic behavior of small firms in consolidated industries. USASBE/SPIDA, Orlando, FL, February, 2001.

### Education

- Hill, TL, Nash, Dave, Naumoff, Nicole, Kristensen, Tess, Luzier, Bill, Paris, Lisa and Marg, Brad. Live client capstone: A 6-week sprint to deliver professional results for clients and a rich educational experience for students. COGBE Conference 2021, 4-5 February 2021 (virtual).
- Hill, TL, Lambert, Sheri & Ready, APY Art Centre Collective: Taking Indigenous Art to the City. NACRA 2020 Annual Meeting, 8-10 October 2020 (virtual).

- Hill, Nash, Allatta, Verhoeven, Empathy as Catalyst for Analysis: A Skill-sharing Workshop for Experiential Learning, 80th Annual Meeting of the Academy of Management, 7-11 August 2020, Vancouver, BC, Canada (virtual).
- Hill, TL, presentation as part of Is There a Role for Professional Doctoral Research in Broadening the Impact of Management Research a Professional Development Workshop, 80th Annual Meeting of the Academy of Management, 7-11 August 2020, Vancouver, BC, Canada (virtual).
- Hill, TL., Histand, M., Kerzner, A. (presenter), Martin, A., Salier, M., Valdes, S., & Verhoeven, B. Scaling Up Entrepreneurship Education to Transform Universities & Region AOM Start up to Scale Up regional conference, December 2018, Tel Aviv, Israel.
- Hill, T. Convener. Alumni Consortium. Engaged Management Scholars Conference. September 2018, Philadelphia, PA.
- Dinauer, L., Schmidt, S. & Hill, TL. Panel: What Makes for a Great DBA Dissertation? Engaged Management Scholars Conference. September 2018, Philadelphia, PA.
- Verhoeven, Bert, Histand, Michelle, Hill, TL & Salier, Matt. Dare to Do: Experiments that Facilitate Real-world Feedback and Reflective Learning of Innovation. Teaching and Learning Conference. Academy of Management Annual Meeting, August 2018, Chicago, IL.
- Nash, Dave, Anthony, Marilyn (presenter) and Hill, TL. Experiential learning for MBAs: Are we closing the business competency gap? NABET Conference. October 2017. State College, PA.
- Porat, Moshe, Nyiri, Jenn, Campbell, Debbie, Kapanjie, Darin & Hill, TL. Fox's Market-Driven Approach to Designing a Responsive MBA Curriculum, MBA Roundtable Curricular Innovation Symposium. Also facilitated a panel at the conference. October 2017. Philadelphia, PA.
- Hill, TL & Salier, Matt (presenter). Co-creation of an INNO ecosystem. University-Industry Interaction Conference 2017. University Industry Innovation Network, June 2017, Dublin, Ireland.
- Zimmaro, Lisa; Case, Edward; Colon, Danielle and Hill, TL. Cash Attack: Planning, Execution and \$50 Million Benefit of Cash Forecasting in a University Treasurer's Office. National Association of College and University Business Officers EACUBO 2016 Workshop, March 2016, Boston, MA.
- Hill, TL, with Berti, Marco; Nash, David; Ramos, Diane; Organizer and facilitator of Once Upon a Time: Best Practices and How-to Tips for Using Storytelling to Grapple with Live Problems, a Teaching and Learning Academy Professional Development Workshop for the August 2015 Academy of Management Conference, Vancouver, BC.
- Discussant for the DBAs Critical Success Factors: Spanning Research and Practice Professional Development Workshop for the August 2015 Academy of Management Conference, Vancouver, BC.
- Organizer and facilitator of Building and Assessing a Competency-Based MBA Curriculum, a professional development workshop for the Teaching and Learning Conference of the August 2014 Academy of Management Conference, Philadelphia, PA.
- Discussant for the DBAs Critical Success Factors: Spanning Research and Practice professional development workshop at the August 2014 Academy of Management Conference, Philadelphia, PA.
- Ferman, Barbara & Hill, TL. The challenges of agenda conflict in higher-education-community research partnerships: views from the community side. Urban Affairs Association Conference, Cleveland, OH, March 2003.
- Hill, TL & Dougherty, Dan. Why teach using community-based research? Urban Affairs Association Conference, Cleveland, OH, March 2003.

### INVITED PRESENTATIONS & WORKSHOPS

Panel presenting *Pennsylvania Agriculture: A Look at the Economic Impact and Future Trends* to a legislative lunch for ~300 policy makers and industry leaders. PA Farm Show, Harrisburg, January 2018. Young Scholars' Inaugural Equity in Education Forum. Philadelphia. October 2017.

- Hotel Feasibility & Valuation. National Association of Black Hotel Owners, Operators & Developers. Philadelphia. October 2017.
- Strategy Presentation for the Eastern Minority Supplier Development Council, July 2017.
- Strategic Planning, Greener Partners, Collegeville, Spring-Summer 2016. (As a part of a Fox MC project.)
- Strategy Workshop for Peace Islands Institute. Bethlehem, PA. February 2016.
- Strategy Workshop for the Temple University Medical Alumni Board. Philadelphia. January 2015.
- Economics and Community Development Panel, Philadelphia 2020: Visions of a Civil Society. Peace Islands Institute and Villanova University. Villanova, PA. October 2014.
- Business Model Workshop for the Horn Farm Center for Agricultural Education, York, PA, March 2014.
- Brown Bag Symposium on Guilds and organizational change: contested logics in the management of innovation at Rohm & Haas. Chemical Heritage Foundation. Philadelphia. February 2013.
- Strategy Workshop for Lutheran Theological Seminary of Philadelphia, September 2012.
- EMC Replication Workshops at University of Technology, Sydney, August 2012.
- Panelist, Intersections Institute's 2011 Public Theology Seminar exploring the premise that "The corporate pursuit of creating shared value can be enhanced through collaboration with social service and social ministry organizations." Lutheran Theological Seminary at Philadelphia, October, 2011.
- Co-facilitated (with James Moustafellos) a half-day Design and Opportunity Screen Workshop for the Wyck Association's Agricultural Symposium for Historic Site and Museum Professionals, Philadelphia, PA. September, 2011.
- Panelist, Graduation Seminar on the Philadelphia Social Innovation Ecosystem, Good Company Ventures, Philadelphia, PA. September, 2011.
- Moderator, Panel & Workshop, "Contributing to the Triple Bottom Line: People, Profit and Planet" for the Fulbright Enrichment Seminar, Philadelphia, PA. March, 2010.
- "Longing to belong: The governance of knowledge-intensive organizations," The Center for Strategic Management and Globalization, Copenhagen Business School, Copenhagen, DK. June, 2009.
- Moderator, Panel on "Going Green-Growing Strong: LEED Design & Real Estate Development," Fox School Alumni Association Speaker Series. Philadelphia, PA. March, 2009.
- "Family Business Dynamics." Executive Education Workshop for the American Association of Managing General Agents. Philadelphia, PA. April, 2008.
- "US Market Entry." Winning Business in North America, United Kingdom Trade & Industry Trade Conference. Guildford, England. March, 2008.
- Moderator, Panel on "Green & Socially Responsible Investing." Fox School Alumni Association Speaker Series. Philadelphia, PA. March, 2008.
- "Strategic Planning for Sustainability." Two-day workshop for the board of directors of the Pennsylvania Association for Sustainable Agriculture. Philadelphia, PA. August, 2006.
- "Strategic Planning for Religious Publishers." Two-day workshop for Quakers United in Publications. Old Chatham, NY. April, 2006.
- "Family Business Dynamics." Two-part workshop for women board of director members in family business groups. Mumbai, India. June, 2005.
- "Strategic Renewal for Family Firms." Four-part workshop for Philadelphia chapter of the National Association of Women Business Owners. Philadelphia, PA. Spring, 2005.
- "Entrepreneurship as Strategic Renewal." Presentation at the Welinkgar Institute of Management, Mumbai, India, 2004.
- "Managing Family Dynamics in Business." Workshop for Philadelphia chapter of the National Association of Women Business Owners. Philadelphia, PA. 2004.
- "Tools for Business Planning." Presentation at the Welingkar Institute of Management, Mumbai, India, 2003.

# **MEDIA MENTIONS & PUBLIC SERIES**

(recent)

Sep. 21, 2020. Fox School Catalyst Podcast, The Business of Social Issues.

Autumn 2020, Conceived of, designed and helped to implement, a 6-week series of public webcasts about empathy in the classroom. https://www.fox.temple.edu/posts/2020/09/do-you-use-empathy-in-the-classroom/

Spring 2020, Conceived of, designed and helped to implement Post Pandemic: Stories of Organizational Resilience and Innovation, a 14-week series of public webcasts with discussion for business leaders, <a href="https://www.fox.temple.edu/fox-management-consulting/post-pandemic-stories/">https://www.fox.temple.edu/fox-management-consulting/post-pandemic-stories/</a>.

Jan. 21, 2020, Philadelphia Inquirer, OpEd: Philly's gun violence solutions require state and city funding

Oct. 18, 2018, Temple News

Aug. 22, 2018, Technically Philly

April 9, 2018, Technically Philly

Jan. 4, 2018, Philadelphia Inquirer

March 7, 2017, Philadelphia Business Journal

Nov. 2, 2016, Philadelphia Business Journal

Oct. 13, 2016, Philadelphia Business Journal

June 4, 2016, NBC News

Oct. 16, 2015, Philadelphia Inquirer

Sept. 2, 2015, Grid Philly

## **FUNDS RAISED & GRANTS RECEIVED**

Fox Management Consulting/Educational Fees. Approximately \$8.72 M from July 2001 through June 2021 including \$595,600 from 50 projects for AY2020-2021. Fees cover costs (beyond those covered by tuition) of MBA consulting practice in which students provide commercial grade strategic consulting for companies and nonprofits. [In addition, facilitated donations of \$105,000 from individuals for Fox MC.]

Fox Executive Education Fees. Took over management in late December 2018. Stabilized relationships with clients and faculty. Helped to salvage or secure new contracts for \$118,875 (out of a total of \$286,650) for AY 2018-2019. Strategic plan submitted and approved, August 2019 & August 2020. After adjustments for COVID-19 disruptions, AY 2019-2020 revenues were \$242,755. Continued to provide leadership and transition support throughout AY 2020-2021.

Flinders University New Venture Institute Personal Enterprise Collaboration. US\$523,000, August 2016 through July 2019, for competency design, online Fox entrepreneurship courses, an adaptation of RoadMap and training.

*Inter-disciplinary Young Scholars Forum.* \$1000 seed funding for a research project with Cliff Tironi, Tony Petrucci, Barbara Manaka and Radek Ostrowski. 2013.

*Inter-disciplinary Young Scholars Forum.* \$2000 seed funding for a research project with Izzet Darendeli and Rob Hamilton. 2012.

*United States Economic Development Agency, "Apps & Maps"*. Co-designed, outlined and contributed to the writing of this \$500,000 EDA grant (but as an advisor not an investigator). Awarded October 2011.

Inter-disciplinary Young Scholars Forum. \$1000 seed funding for a research project with Florian Zach. 2011.

Inside-Out: A Sustainable Growth. Co-PI with Lori Pompa. Provost Seed Grant. \$50,000. June 2010.

Institute for Social Innovation. Project Director. Provost Seed Grant. \$75,000. January 2010.

Philadelphia Made Marketing and Branding Study. \$5,000 from the Philadelphia Commerce Department's Urban Industry Initiative. May 2004.

- Nueva Esperanza North Fifth Street Commercial Corridor Strategy. \$13,663 from the Philadelphia Commerce Department's Marketing, Planning & Community Festival Funding Program. August 2002.
- Point Breeze Community Development Coalition Commercial Corridor Revitalization Project. \$19,000 from the Philadelphia Commerce Department's Marketing, Planning & Community Festival Funding Program. September 2001.
- University Community Collaborative of Philadelphia. With Barbara Ferman. \$330,000 from the William Penn Foundation. January 2001.
- Voices in Youth Policy. With Barbara Ferman. \$400,000 from the Pew Charitable Trusts, January 2001.
- Private Equity for New Society Publishers. \$325,000 from individual placements. 1991.
- Peer Mother Health Project. With Jane deChristopher. \$500,000 from United States Department of Health & Human Services. 1983.

### **EXECUTIVE EDUCATION**

- Gift of Life Foundation, Art & Science of Leadership 2021 Session 1: Thinking Strategically in a Time of Great Uncertainty. March 2021
- Board Leadership for Challenging Times. Designed the series, facilitated openings and closings, lead facilitator for 3 (of six) sessions. October 2020-March 2021.
- ProfessionOWLS Mentor Workshop for the Temple University Alumni Association. Thinking Strategically in a Time of Great Uncertainty. January 2021. Also, two sessions in 2019-2020.
- Co-design for a series for senior compliance officers ongoing throughout 2020-2021; due to run in Fall 2021.
- Pay it Forward: Next Generation Leaders Workshops for the Philadelphia Chamber of Commerce. 2016-2017, 2017-2018, 2018-2019, 2019-2020.
- Design for a public-entity-management immersion for high-ranking officials of the Communist Party of Vietnam, November, 2019.
- Decisionmaking in a Strategic Context Workshop. Gift of Life Senior Management Team. Philadelphia, PA. September 25, 2019.
- School of Dentistry Orientation, Temple University Kornberg School of Dentistry. Philadelphia, PA. With Eric Brunner, Marie Amey-Taylor and Inside-Out Facilitators. August 20 & 21, 2019.
- Faculty Development for International Business research trip to Flinders University, Adelaide and Western Sydney University, Parramatta, Australia. July 2019.
- Strategic Thinking & Planning Workshop for the Gift of Life Art & Science of Leadership for Organ Procurement Organization executives. Houston, TX. June 20, 2019.
- Strategic Decision Making Workshop for Aberdeen Standard Investments. With Michelle Histand. Philadelphia. April 8 & 10, 2019.
- Business Education Design & Delivery, The Enterprise Center. Philadelphia, PA. September 2016-June 2018. \$58,000. (In addition to a Fox MC project.)
- Strategy Workshop for Temple University Leadership Academy, Annually, 2012 to 2017.
- Business Advising Training for Free Library of Philadelphia librarians and central staff, Philadelphia, Spring 2016. \$24,000.
- Marketing Workshop for Arkema North America's marketing executives and managers, King of Prussia, PA, November 11, 2015. \$14,750. (In addition to several Fox MC projects.)
- Sales Training for TRF underwriters, Philadelphia, Spring 2012. \$12,000. (In addition to Fox MC projects.)

### **TEACHING**

### **PhD**

Dissertation Committee

- Atilla Onuklu, Changing Institutional Environment and International Connections. May 2021
- Mentoring
  - o Xuan Du, advisor, co-author, 2019-
  - o Julianne Sellin, advisor, co-author, 2020-

#### Executive DBA

- Research Workshop Series Design and deliver six full-day sessions annually from AY 2015-2016 through AY 2020-2021 (continuing).
  - o (Also, Research Workshop Intensive for the Tsinghua version of the DBA. April 2017. January 2019.)
- Chair, DBA Dissertations Completed
  - O Bucky Fairfax, Beneath the Surface is Purpose: A Mixed-Method Exploration of Purpose-Fit as a Driver of Employer Attraction, May 2021.
  - o Alex Klein, An Exploration of Nonprofit Board Effectiveness, May 2021.
  - o Sherry Williams, Closing the Financial Inclusion Gap by Understanding What Factors Drive Consumer Selection of Financial Services Providers, May 2019.
  - o Karl Spinnenweber, Prepare and Perform in a Dangerous World: Two Studies of Organizational Performance in Hazardous Contexts, May 2018.
  - Diana Kyser, Through the Looking Glass: Company Culture as a Reflection of Founder Personality in Entrepreneurial Organizations, May 2017.
- Chair, DBA Dissertations in Process
  - Najja Orr 2022?
  - Amin Husseini 2022?
  - o Benjamin Lipschutz 2022?
- Member, DBA Dissertation Committees
  - o 2021 Maureen McGuiness
  - o 2020 Christopher Wong, Stephen Sammut
  - o 2019 Vince Ford
  - o 2018 Anthony Flammia, Ron Hetrick III, Kris Ayanruoah, David Williamson
  - o 2017 Tah Melmoud, Leila Boumatou
- External Reader, DBA Dissertations
  - o 2021 Dee Rodgers-Tonge, Michael James
  - o 2019 Michelle Crouthamel, Ryan Townsend
  - o 2018 Bill Spudis
  - o 2017 John Abt, Ofra Shoham

## MBA Enterprise Management Consulting Practicum – capstone consulting course.

- GMBA & PMBA. BA 5387 Enterprise Management Consulting Practice Practicum MBA capstone course piloted 2005-2006; revised and taught every year since. Served as Project Executive at least once per year, 2000-present. Designed and taught Professional MBA for AY 2007-2008; contributed every year since. Global Entrepreneurship in Technology Consulting Practicum 4.5 credit capstone course for International MBAs. Improved continuously from AY1999-2000 through AY2007-2008.
- OMBA. Designed 10-week OMBA version, Fall 2019 for launch in spring 2020. Redesigned OMBA version with Tess Kristensen & Bill Luzier. (Taught the pilot in August 2018 and a re-work in August 2019). Designed for online delivery, 2012, 2013 (6 credits, 12 weeks) and 2014 (3 credits, 6 weeks); taught once per year through 2017.
- Extensions and collaborations. Instigated MS data analytics support; pilot 2017 and expanded since. Instigated MS market-research support for EMC; pilot 2015, expansion 2016. Instigated and co-coordinated Law School sister course, Autumn 2011-2016. Piloted collaboration with the Landscape Architecture Design Studio, AY 2010-2011.
- Undergraduate. Designed Honors undergraduate version for AY2010-2011; offered several times.

#### MBA Electives

- SGM 5120 Social Entrepreneurship Seminar Designed and delivered, AY2005-2006 to AY 2019-2020; trained replacements. Redesigned graduate version for 3-credits, AY2016-2017. Designed and delivered undergraduate version, AY2010-2011; then trained 3 replacements.
- SGM 5116 Nonprofit Governance / Fox Board Fellows Designed and delivered, AY2012-2013 to present. Redesigned 3 credit version, AY 2016-2017.

## **General Education**

• Co-designed Gen Ed social entrepreneurship course: High-Hanging Fruit: Innovative Solutions to Wicked Problems. Summer and fall 2019. Launched in Spring 2020.

#### Miscellaneous

- How the World Works Seminar Series, Autumn 2016, Autumn 2017
- Fox FMBA Faculty of the Year, AY2012-2013.
- Fox FMBA Faculty of the Year, AY2008-2009.
- Fox School Leader in Teaching and Innovation, AY2008-2009.
- Innovation & Entrepreneurship Teaching & Research Fellow, AY 2007-2008.
- Entrepreneurial Thinking seminar. Designed and delivered from AY2002-2005.
- Local Distinctiveness in a Global World Designed and delivered 8-session Essentially English seminar for Germantown Friends School students and parents, Spring 2012.

### SCHOOL & UNIVERSITY SERVICE

(includes some community service through Fox Management Consulting & Fox Board Fellows)

Fox Management Consulting Practice – Fox School of Business – Managing Director – 2001 to present. Provide overall leadership and vision; lead the sales effort (with Nicole Naumoff) that 50 projects and \$595,600 in revenues in AY 2020-2021; continually evolve the syllabus and program; co-manage (with Dave Nash and Maureen Cannon) a team of more than 20 project executives and more than executive advisors; oversee marketing and communications (with Danielle Harlop, Karen Naylor and Danial Wallace); lead cooperation with various Fox School entities; and manage full-time staff.

Past highlights: steady growth in the signature program for the Fox MBA, including notable expansion in staff and space during AY2011-12; international replication in AY2012-2013; significant expansion into marketing and challenge-based clients in AY2014-2015; forays into executive education and strategic planning in 2015-2016; enhanced storytelling capabilities in 2019-2020; and scenario and impact-oriented planning in 2020-2021. Fox MC received the Fox School Impact Award in Spring, 2019.

Fox Translational Research Center – Fox School of Business – Managing Director – 2020 to present. Coordinate an eight-person faculty-staff team that during AY 2020-2021 delivered six Research Connect workshops; five Case Writing & Teaching Workshops; launched a scholarship of teaching and learning series and working group, including ties to CAT and the School of Education; finalized the co-publishing arrangement with Ivey and doubled the cases accepted by Ivey (~14); developed and populated the Knowledge Hub; launched of the Fox Supplement to the Management and Business Review, including a distribution plan; facilitated the development of impact models for Fox School centers; activated BOV and other business leaders connections with research, including a research project for Vertex and a speaker series with the Fischer-Shain Center.

Past highlights: Co-founded with Charles Dhanaraj and Sudipta Basu.

Fox Center for Executive Education – Managing Director – January 2019 – December 2020. Took over leadership when the Center was paired with Fox MC in December 2018; consolidation during Spring 2019; new strategy launched in August for 2019-2020; pivoted online due to Covid-19 and adjusted plan for 2020-2021. Provided leadership through the fall and support for succession through June 2021.

Fox Board Fellows Program – 2010-present. Co-founder and academic leader, working with Maureen Cannon to place and support MBA students on nonprofit boards. Including recruiting nonprofit partners, advising on processes, and designing and teaching the supporting course.

Fox Budget Advisory Committee, 2015 to present.

DBA Executive Committee, 2013 to present.

Helped to organize the Engagement Management Scholarship Conference, held at Temple in September 2018. 200+ attendees from dozens of programs.

Co-led SGM Department Chair Initiative, Spring 2020.

SGM-level Merit Committee, 2018-2020.

Experiential Education Committee, Spring 2018-Fall 2019, including service on the recruiting committee for new Academic Director, September 2019.

Fox MBA – Fox School of Business – January 2012 – June 2018.

Led the transformation of the MBA into a competency-led, experiential MBA program, launched in August 2014. Progress to date includes securing approvals at all levels for the GMBA, recruiting a core faculty, facilitating training in team based learning and flipped classroom pedagogy, shaping a support staff, advocating successfully for flat classrooms, facilitating the development of competency baseline measures, co-facilitating the involvement of more than 100 business people during the delivery of the MBA, enhancing preparation for the global immersion, supporting the development of new sales and marketing materials, co-developing an employer council, transitioning leadership of PMBA to Darin Kapanjie, and advising Michael Rivera on implementation in the EMBA. Academic Director, GMBA, 2014 to present.

Dean Review Committee, Spring 2017.

Masters Program Committee, 2009-2013, 2015-June 2017.

Rethinking MBA Initiative – active leadership during the initial phase, Spring 2012, and during the implementation, Autumn 2012-present.

Musser Excellence in Faculty Service Award, Nineteenth Annual Musser Awards for Excellence in Leadership, November, 2015.

NTT Promotion Committee, 2014.

Social Entrepreneurship Conference. Founder and coordinator, 2007-2008. Advisor, 2009-2013.

Fox Net Impact. Faculty advisor. 2007-2013.

Dean's Council – presentation on Experiential Learning, March 2012.

Advisory Board, Center for Public-Interest Journalism, AY 2011-2012.

Search Committee for the CEO for PPIIN – a spin off from the School of Communications and Theater, AY 2011-2012.

MBA Core Course Coordinator, 2011-2012

Departmental and School-level Merit Committee, Autumn 2011.

Business Plan Workshops. Designed, piloted, delivered, 2001-2010.

Institute for Social Innovation. Supervised business plan for proposed, university-wide, initiative. Facilitated start-up and provost's grant. Morphed into Fox Board Fellows Program. 2009-2010.

Fox School Board of Visitors – Moderator, meeting on sustainability, April 2010; presenter, meeting on action learning, January, 2010.

President's Advisory Council – presentation on EMC and commercialization, October, 2010. Facilitated a one-day retreat, May 2008.

Temple University Strategic Planning Process. Academic Planning Working Group. AY2007-2008.

Entrepreneurship Advisory Board. Fox School of Business Innovation & Entrepreneurship Institute. AY 2007-2008.

## SERVICE TO THE FIELD

Editorial Board, Academy of Management Review. 2009-2017; July, 2020-.

Ad hoc Reviewer, Academy of Management Review. 2008-2009

Ad hoc Reviewer, Academy of Management Annual Meeting. 2008-present.

Ad hoc Reviewer, Journal of International Business Studies. 2015-present.

Ad hoc Reviewer, Journal of International Management. 2005-2014.

Co-Chair, Temple University and *Journal of International Management* 10<sup>th</sup> Annual International Business Research Conference. Beyond Silicon Valley, How Emerging Economies are Re-shaping our Understanding of Global Entrepreneurship, April, 2009.

Ad hoc Reviewer, Organizational Studies

Ad hoc Reviewer, Strategic Entrepreneurship Journal

# **EDITORIAL PROJECTS - BOOKS**

Books acquired and edited while at New Society Publishers.

- AdBusters Culture Jammers Calendar, The Media Foundation
- Addicted to War: Why the US Government Can't Kick Militarism, Joel Andreas
- AIDS and the Third World, The Panos Institute
- Ambassador of Reconciliation: A Muriel Lester Reader, Richard Deats
- Barefoot Gen: Out of the Ashes, Keiji Nakazawa (Project Gen)
- Blaming Others: Prejudice, Race and Worldwide AIDS, Renee Sabatier, the Panos Institute
- Breaking Ranks, Melissa Everett
- Dumbing Us Down: The Hidden Curriculum of Compulsory Schooling, John Taylor Gatto
- Economics as If the Earth Really Mattered: A Catalyst Guide to Socially Conscious Investing, Susan Meeker-Lowry
- The Facilitator's Guide to Participatory Decision-Making, Sam Kaner et al, Community at Work
- Fear at Work: Job Blackmail, Labor and the Environment, Richard Kazis & Richard Grossman
- Grassroots and Nonprofit Leadership: A Guide for Organizations in Changing Times, George Lakey, Berit Lakey, Rod Napier, Janice Robinson
- The Green Alternative: Creating an Ecological Future, Brian Tokar
- Interest and Inflation Free Money, Margrit Kennedy (Seva International)
- Invested in the Common Good, Susan Meeker-Lowry
- Keeping the Peace: Practicing Cooperation and Conflict-Resolution with Preschoolers, Susanne Wichert
- Listening for a Change: Oral Testimony and Community Development, (Panos Institute)
- Playing with Fire: Creative Conflict Resolution for Young Adults, Fiona Macbeth & Nic Fine (LEAP/Leaveners)
- The Next Generation: Third World Children and the Future, Judith Ennew & Brian Milne (Zed)
- The Perfect Machine: Television and the Bomb, Joyce Nelson (Between the Lines)
- Pioneers of Change: Living Experiments for a Humane Future, Jeremy Seabrook (Zed)
- The Power of the People: Active Nonviolence in the United States, Robert Cooney & Helen Michalowski, editors
- Pride Against Prejudice: Transforming Attitudes Toward Disability, Jenny Morris (Women's Press)
- Questioning Technology, Alice Carnes & John Zerzan (Freedom Press)
- Reclaiming Our Cities and Towns: Better Living with Less Traffic, David Engwicht (Envirobook)
- Teaching Young Children in Violent Times: Building a Peaceable Classrom, Diane Levin (ESR)
- We Build the Road as We Travel: Mondragon, A Cooperative Social System, Roy Morrison
- We Gave Away a Fortune, Christopher Mogil & Anne Slepian
- When Workers Decide: Workplace Democracy Takes Root in North America, Len Krimerman & Frank Lindenfeld
- Who's Calling the Shots? How to Deal Effectively with Children's Fascination with War Play and War Toys, Nancy Carlsson-Paige and Diane E. Levin
- Writings on Civil Disobedience and Nonviolence (revised edition with introduction), Leo Tolstoy